



United States
Department of
Agriculture

Market Summary and Utilization Report, September 2020

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Agricultural Marketing Service

Dairy Program

Market Information Branch

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Highlights. During September, 10.1 billion pounds of milk were received from Federally pooled producers. This volume of milk is 11.7 percent lower than the September 2019 volume. Regulated handlers pooled 3.5 billion pounds of producer milk as Class I products, down 2.3 percent when compared to the previous year. The all-market average Class utilization percentages were: Class I = 35%, Class II = 18%, Class III = 17%, and Class IV = 30%. The weighted average statistical uniform price was \$16.25 per cwt, \$0.71 lower than last month and \$2.04 lower than last year.

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Federal Milk Order Marketing Area ¹	Order Number	Receipts of Producer Milk		Utilization of Producer Milk in Class I	
		Total	Change from Prev. Year	Total	Change from Prev. Year
		(million lbs)	(percent)	(million lbs)	(percent)
Northeast (Boston)	001	2,167.7	0.2	655.3	-4.8
Appalachian (Charlotte)	005	449.3	1.5	324.6	1.1
Florida (Tampa)	006	195.1	-4.5	158.9	-2.8
Southeast (Atlanta)	007	393.1	3.1	264.5	-5.0
Upper Midwest (Chicago)	030	1,063.6	-53.4	213.2	-3.5
Central (Kansas City)	032	869.8	-16.2	382.4	2.6
Mideast (Cleveland)	033	1,446.0	1.5	553.7	5.7
California (Los Angeles)	051	1,797.5	1.7	409.5	-10.1
Pacific Northwest (Seattle)	124	607.1	-2.6	136.9	-3.8
Southwest (Dallas)	126	858.0	9.5	334.6	-3.6
Arizona (Phoenix)	131	265.7	-20.8	100.5	-1.4
All Market Total or Average ²		10,112.9	-11.7	3,534.0	-2.3

¹Each name in parentheses is the major city in the principal pricing point of the market. ²All Market Totals may not add due to rounding. Averages are the weighted average percent change.

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Federal Milk Order Marketing Area ¹	Order Number	Utilization of Producer Milk in All Classes ²				Uniform Price ³
		Class I	Class II	Class III	Class IV	
		<i>(percent)</i> ²				<i>(\$ per cwt)</i>
Northeast (Boston)	001	30	26	28	16	16.80
Appalachian (Charlotte)	005	72	15	5	8	19.68
Florida (Tampa)	006	81	15	1	3	21.85
Southeast (Atlanta)	007	67	19	3	10	19.62
Upper Midwest (Chicago)	030	20	18	50	12	15.97
Central (Kansas City)	032	44	17	6	33	15.71
Mideast (Cleveland)	033	38	27	20	15	16.16
California (Los Angeles)	051	23	9	1	67	14.47
Pacific Northwest (Seattle)	124	23	7	30	41	15.19
Southwest (Dallas)	126	39	14	1	46	15.83
Arizona (Phoenix)	131	38	14	5	44	16.00
All Market Total or Average ³		35	18	17	30	16.25

¹ Each name in parentheses is the major city in the principal pricing point of the market. ² Totals may not add to 100 percent due to rounding. Averages are weighted averages. ³ Statistical uniform prices for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5. ⁴ Less than 1 percent.

Receipts of Producer Milk, by Month, Jan – Jun 2020

Federal Milk Order Marketing Area ¹	Order Number	Jan	Feb	Mar	Apr	May	Jun
<i>(millions of pounds)</i>							
Northeast (Boston)	001	2,301.9	2,178.1	2,365.7	2,309.5	2,308.7	1,855.6
Appalachian (Charlotte)	005	466.2	428.3	493.3	446.1	462.5	388.9
Florida (Tampa)	006	225.2	215.3	231.7	216.4	200.8	190.3
Southeast (Atlanta)	007	419.7	358.0	463.4	386.8	386.3	365.4
Upper Midwest (Chicago)	030	2,234.5	2,247.5	2,545.6	2,704.0	2,778.7	1,086.9
Central (Kansas City)	032	1,305.0	1,348.0	1,444.2	1,598.6	1,393.9	833.9
Mideast (Cleveland)	033	1,745.1	1,703.6	1,747.7	1,748.9	1,786.8	1,293.1
California (Los Angeles)	051	2,335.3	1,876.7	2,036.3	1,981.7	1,901.7	1,711.1
Pacific Northwest (Seattle)	124	769.5	649.4	638.3	621.6	641.8	614.4
Southwest (Dallas)	126	1,311.2	937.6	1,007.0	1,163.3	925.1	813.8
Arizona (Phoenix)	131	442.9	429.0	462.5	441.4	434.5	375.8
All Markets Combined		13,556.3	12,371.4	13,435.7	13,618.4	13,220.8	9,529.3

Receipts of Producer Milk, by Month, Jul – Dec 2020

Federal Milk Order Marketing Area ¹	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2020 YTD ²
<i>(millions of pounds)</i>								
Northeast (Boston)	001	2,345.4	2,260.2	2,167.7				20,092.8
Appalachian (Charlotte)	005	376.1	449.0	449.3				3,959.7
Florida (Tampa)	006	192.5	197.1	195.1				1,864.3
Southeast (Atlanta)	007	388.0	368.3	393.1				3,529.1
Upper Midwest (Chicago)	030	1,000.9	1,090.7	1,063.6				16,752.3
Central (Kansas City)	032	823.9	864.1	869.8				10,481.4
Mideast (Cleveland)	033	1,212.2	1,350.7	1,446.0				14,034.0
California (Los Angeles)	051	1,879.4	1,831.6	1,797.5				17,351.4
Pacific Northwest	124	700.9	627.3	607.1				5,870.2
Southwest (Dallas)	126	871.3	899.8	858.0				8,787.1
Arizona (Phoenix)	131	289.9	299.0	265.7				3,440.8
All Markets Combined ²		10,080.5	10,237.7	10,112.9				106,163.0

¹ Each name in parentheses is the major city in the principal pricing point of the market. ² 2020 YTD and All Markets Combined may not add due to rounding.

Utilization of Producer Milk in Class I, by Month, Jan – Jun 2020

Federal Milk Order Marketing Area ¹	Order Number	Jan	Feb	Mar	Apr	May	Jun
<i>(millions of pounds)</i>							
Northeast (Boston)	001	715.6	649.0	731.8	688.7	686.8	646.5
Appalachian (Charlotte)	005	344.9	301.4	349.0	317.7	317.8	322.8
Florida (Tampa)	006	192.6	175.4	191.0	167.9	162.9	160.3
Southeast (Atlanta)	007	299.4	259.6	306.6	268.5	257.1	256.0
Upper Midwest	030	238.6	212.0	245.3	222.4	220.4	211.9
Central (Kansas City)	032	419.1	374.0	426.5	388.5	380.7	359.0
Mideast (Cleveland)	033	580.6	524.7	618.2	575.0	557.1	522.6
California (Los Angeles)	051	452.8	399.6	481.0	420.4	426.3	418.1
Pacific Northwest	124	149.2	130.8	154.9	138.3	135.6	135.4
Southwest (Dallas)	126	374.3	333.0	389.6	333.2	334.2	333.3
Arizona (Phoenix)	131	108.3	97.3	116.8	96.2	102.3	98.6
All Markets Combined		3,875.5	3,456.9	4,010.9	3,616.8	3,581.1	3,464.6

Utilization of Producer Milk in Class I, by Month, Jul – Dec 2020

Federal Milk Order Marketing Area ¹	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2020 YTD
<i>(millions of pounds)</i>								
Northeast (Boston)	001	659.0	646.1	655.3				6,078.8
Appalachian (Charlotte)	005	319.1	318.1	324.6				2,915.5
Florida (Tampa)	006	160.2	160.7	158.9				1,530.1
Southeast (Atlanta)	007	269.2	250.5	264.5				2,431.4
Upper Midwest (Chicago)	030	211.9	203.2	213.2				1,978.9
Central (Kansas City)	032	373.9	370.8	382.4				3,475.1
Mideast (Cleveland)	033	530.1	549.3	553.7				5,011.1
California (Los Angeles)	051	408.0	400.0	409.5				3,815.7
Pacific Northwest	124	157.6	130.1	136.9				1,268.8
Southwest (Dallas)	126	336.8	333.3	334.6				3,102.3
Arizona (Phoenix)	131	102.1	97.4	100.5				919.5
All Markets Combined		3,528.0	3,459.4	3,534.0				32,527.2

¹ Each name in parentheses is the major city in the principal pricing point of the market.

Percentage of Producer Milk Used in Class I, by Month, Jan – Jun 2020

Federal Milk Order Marketing Area ¹	Order Number	Jan	Feb	Mar	Apr	May	Jun
<i>(millions of pounds)</i>							
Northeast (Boston)	001	31	30	31	30	30	35
Appalachian (Charlotte)	005	74	70	71	71	69	83
Florida (Tampa)	006	86	82	82	78	81	84
Southeast (Atlanta)	007	71	73	66	69	67	70
Upper Midwest (Chicago)	030	11	9	10	8	8	19
Central (Kansas City)	032	32	28	30	24	27	43
Mideast (Cleveland)	033	33	31	35	33	31	40
California (Los Angeles)	051	19	21	24	21	22	24
Pacific Northwest (Seattle)	124	19	20	24	22	21	22
Southwest (Dallas)	126	29	36	39	29	36	41
Arizona (Phoenix)	131	24	23	25	22	24	26
All Markets Combined		29	28	30	27	27	36

Percentage of Producer Milk Used in Class I, by Month, Jul – Dec 2020

Federal Milk Order Marketing Area ¹	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2020 YTD
<i>(millions of pounds)</i>								
Northeast (Boston)	001	28	29	30				30
Appalachian (Charlotte)	005	85	71	72				74
Florida (Tampa)	006	83	82	81				82
Southeast (Atlanta)	007	69	68	67				69
Upper Midwest (Chicago)	030	21	19	20				12
Central (Kansas City)	032	45	43	44				33
Mideast (Cleveland)	033	44	41	38				36
California (Los Angeles)	051	22	22	23				22
Pacific Northwest (Seattle)	124	22	21	23				22
Southwest (Dallas)	126	39	37	39				35
Arizona (Phoenix)	131	35	33	38				27
All Markets Combined		35	34	35				31

¹ Each name in parentheses is the major city in the principal pricing point of the market.

Uniform Milk Prices for Federal Milk Orders, by Month, Jan – Jun 2020

Federal Milk Order Marketing Area ¹	Order Number	Jan	Feb	Mar	Apr	May	Jun
<i>(US dollars per hundredweight)</i>							
Northeast (Boston)	001	18.78	18.12	17.74	14.92	13.47	15.66
Appalachian (Charlotte)	005	21.03	19.63	19.49	17.49	15.14	15.27
Florida (Tampa)	006	23.33	21.69	21.64	19.35	17.29	16.83
Southeast (Atlanta)	007	21.32	20.00	19.64	17.75	15.39	15.38
Upper Midwest (Chicago)	030	17.33	17.06	16.42	13.31	12.31	17.23
Central (Kansas City)	032	17.63	16.89	16.40	13.51	12.24	13.53
Mideast (Cleveland)	033	17.94	17.27	16.97	14.22	12.73	13.99
California (Los Angeles)	051	17.56	16.88	16.02	12.94	11.95	13.13
Pacific Northwest (Seattle)	124	17.33	16.82	16.11	13.15	11.97	15.17
Southwest (Dallas)	126	18.27	17.52	17.12	14.22	13.01	13.42
Arizona (Phoenix)	131	17.92	17.25	16.56	13.33	12.38	15.50
All Markets Combined		18.18	17.51	17.02	14.10	12.81	14.74

Uniform Milk Prices for Federal Milk Orders, by Month, Jul – Dec 2020

Federal Milk Order Marketing Area ¹	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2020 YTD
<i>(US dollars per hundredweight)</i>								
Northeast (Boston)	001	19.08	18.02	16.80				16.98
Appalachian (Charlotte)	005	19.34	20.25	19.68				18.63
Florida (Tampa)	006	20.80	22.69	21.85				20.67
Southeast (Atlanta)	007	18.89	20.18	19.62				18.73
Upper Midwest (Chicago)	030	19.68	17.71	15.97				15.75
Central (Kansas City)	032	15.85	16.15	15.71				15.27
Mideast (Cleveland)	033	16.52	16.84	16.16				15.84
California (Los Angeles)	051	14.72	14.53	14.47				14.78
Pacific Northwest (Seattle)	124	17.11	16.16	15.19				15.51
Southwest (Dallas)	126	15.70	16.01	15.83				15.79
Arizona (Phoenix)	131	16.12	15.84	16.00				15.62
All Markets Combined		17.28	16.96	16.25				16.07

¹ Each name in parentheses is the major city in the principal pricing point of the market.

Methodology: Market Summary and Utilization Report

Data: The monthly Marketing and Utilization Summary Report is created by aggregating monthly information on the handling of milk obtained from Federal Milk Marketing Order personnel.

Federal Milk Marketing Order Areas are defined in the Code of Federal Regulations (7 CFR Section 1XXX.2, where xxx represents the individual order number). Regulated handlers are required to submit to the Market Administrator the pounds of producer milk received in the previous month.

Definitions:

Receipts of Producer Milk is the amount of Grade A milk produced by farmers and received at pool plants by qualified handlers (7 CFR Section 1000.9). This milk is included in the market wide pool for price computation. Each order has its own criteria for producers (7 CFR Section 1XXX.12) and producer milk (7 CFR Section 1XXX.13).

Utilization of Producer Milk in Class I is the amount of producer milk pooled and disposed of as Class I fluid milk products; packaged fluid milk products in inventory at the end of the month; and Class I shrinkage.

Utilization of Producer Milk in All Classes is the percentage of the amount of producer milk pooled and disposed of in each of the four classes of milk (Class I, Class II, Class III, and Class IV). The classes of milk are defined in the Code of Federal Regulations (Section 1000.40). These percentages may not add to 100 percent due to rounding.

Uniform Price, also known as the Statistical Uniform Price or Blend Price, represents the price per hundredweight (cwt) for milk at 3.5 percent butterfat, 3.1 percent protein, and 5.9 percent other solids. In orders with component pricing, it is calculated by combining the Class III price and the producer price differential (PPD) per cwt (7 CFR Section 1XXX.61). The monthly PPD is the remaining market value of producer milk after subtracting the value of components and making adjustments for the location of the plant of first receipt and adjustments to the producer settlement fund. In orders with skim and butterfat pricing, the uniform price represents the price per cwt for milk at 3.5 percent butterfat and 96.5 percent skim after accounting for the value of milk utilized in each class of milk, adjustments for the location of the plant of first receipt, and adjustments to the producer settlement fund.

Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@ams.usda.gov.

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