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# Market Summary and Utilization Report, February 2025

**United States Department of Agriculture** 

**Agricultural Marketing Service** 

**Dairy Programs** 

**Market Information Branch** 

MSUR-0225 March 21, 2025

**Highlights**. During February, 12.6 billion pounds of milk were received from Federally pooled producers. This volume of milk is 9.0 percent higher than the 2024 volume. Regulated handlers pooled 3.2 billion pounds of producer milk as Class I products, up 1.3 percent when compared to the previous year. The all-market average Class utilization percentages were: Class I = 25%, Class II = 11%, Class III = 42%, Class IV = 21%. The weighted average statistical uniform price was \$21.01 per cwt, 0.22 lowerthan last month and \$2.86 higher than last year.

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		Receipts Of I	Producer Milk	Utilization of Producer Milk in Class I		
Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Total Change from Prev. Year <sup>2</sup>		Total	Change from Prev. Year <sup>2</sup>	
		(million lbs)	(percent)	(million lbs)	(percent)	
Northeast (Boston)	001	2,122.1	1.8	608.1	-2.3	
Appalachian (Charlotte)	005	392.9	-2.7	286.4	-1.4	
Florida (Tampa)	006	201.9	-2.8	163.4	-3.4	
Southeast (Atlanta)	007	294.5	12.3	205.1	-0.5	
Upper Midwest (Chicago)	030	2,173.9	-11.5	151.5	3.1	
Central (Kansas City)	032	1,157.4	0.9	333.0	-3.8	
Mideast (Cleveland)	033	1,676.9	36.6	559.2	12.2	
California (Los Angeles)	051	2,456.9	29.9	369.1	0.8	
Pacific Northwest (Seattle)	124	618.0	11.1	116.4	-2.1	
Southwest (Dallas)	126	1,152.7	17.0	309.5	2.3	
Arizona (Phoenix)	131	402.4	5.4	114.4	5.1	
All Market Total or Average <sup>2</sup>		12,649.8	9.0	3,216.0	1.3	

<sup>&</sup>lt;sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market. <sup>2</sup> Market Totals may not add due to rounding. Averages are the weighted average percent change.

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		Utilizatio	n of Produce	r Milk in Al	l Classes 2	
Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Class I	Class II	Class III	Class IV	Uniform Price <sup>3</sup>
			(perc	cent)³		(\$ per cwt)
Northeast (Boston)	001	29	26	29	16	21.64
Appalachian (Charlotte)	005	73	14	5	8	23.55
Florida (Tampa)	006	81	16	1	2	25.42
Southeast (Atlanta)	007	70	17	7	7	23.90
Upper Midwest (Chicago)	030	7	1	87	5	20.31
Central (Kansas City)	032	29	8	43	21	20.34
Mideast (Cleveland)	033	33	18	36	12	20.82
California (Los Angeles)	051	15	4	39	42	20.54
Pacific Northwest (Seattle)	124	19	5	45	31	20.32
Southwest (Dallas)	126	27	10	32	31	21.10
Arizona (Phoenix)	131	28	17	22	33	21.18
All Market Total or Average <sup>3</sup>		25	11	42	21	21.01

<sup>&</sup>lt;sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market. <sup>2</sup> Totals may not add to 100 percent due to rounding. Averages are weighted averages. <sup>3</sup> Statistical uniform prices for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.

# Receipts of Producer Milk, by Month, Jan - Jun 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jan	Feb	Mar	Apr	May	Jun	
			(millions of pounds)					
Northeast (Boston)	001	2,315.6	2,122.1					
Appalachian (Charlotte)	005	449.9	392.9					
Florida (Tampa)	006	227.0	201.9					
Southeast (Atlanta)	007	303.3	294.5					
Upper Midwest (Chicago)	030	2,226.4	2,173.9					
Central (Kansas City)	032	1,167.0	1,157.4					
Mideast (Cleveland)	033	1,620.4	1,676.9					
California (Los Angeles)	051	2,188.8	2,457.0					
Pacific Northwest (Seattle)	124	596.4	618.0					
Southwest (Dallas)	126	1,176.7	1,152.7					
Arizona (Phoenix)	131	389.5	402.4					
All Markets Combined <sup>2</sup>		12,660.9	12,649.8					

## Receipts of Producer Milk, by Month, Jul - Dec 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2025 YTD <sup>2</sup>
				(mi	llions of po	unds)		
Northeast (Boston)	001							4,437.7
Appalachian (Charlotte)	005							842.8
Florida (Tampa)	006							428.9
Southeast (Atlanta)	007							597.8
Upper Midwest (Chicago)	030							4,400.3
Central (Kansas City)	032							2,324.4
Mideast (Cleveland)	033							3,297.3
California (Los Angeles)	051							4,645.7
Pacific Northwest (Seattle)	124							1,214.4
Southwest (Dallas)	126							2,329.4
Arizona (Phoenix)	131							792.0
All Markets Combined <sup>2</sup>								25,310.7

<sup>&</sup>lt;sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market. <sup>2</sup> All Markets Combined may not add due to rounding.

# Utilization of Producer Milk in Class I, by Month, Jan - Jun 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jan	Feb	Mar	Apr	May	Jun		
			(millions of pounds)						
Northeast (Boston)	001	695.8	608.1						
Appalachian (Charlotte)	005	342.6	286.4						
Florida (Tampa)	006	188.8	163.4						
Southeast (Atlanta)	007	241.8	205.1						
Upper Midwest (Chicago)	030	172.7	151.5						
Central (Kansas City)	032	374.1	333.0						
Mideast (Cleveland)	033	638.1	559.2						
California (Los Angeles)	051	417.2	369.1						
Pacific Northwest (Seattle)	124	129.9	116.4						
Southwest (Dallas)	126	358.9	309.5						
Arizona (Phoenix)	131	120.9	114.4						
All Markets Combined	•	3,680.9	3,216.0						

## Utilization of Producer Milk in Class I, by Month, Jul - Dec 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2025 YTD	
			(millions of pounds)						
Northeast (Boston)	001							1,303.8	
Appalachian (Charlotte)	005							629.0	
Florida (Tampa)	006							352.2	
Southeast (Atlanta)	007							447.0	
Upper Midwest (Chicago)	030							324.1	
Central (Kansas City)	032							707.1	
Mideast (Cleveland)	033							1,197.4	
California (Los Angeles)	051							786.3	
Pacific Northwest (Seattle)	124							246.4	
Southwest (Dallas)	126							668.4	
Arizona (Phoenix)	131							235.2	
All Markets Combined	•							6,897.0	

<sup>&</sup>lt;sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market.

# Percentage of Producer Milk Used in Class I, by Month, Jan - Jun 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jan	Feb	Mar	Apr	May	Jun	
			(millions of pounds)					
Northeast (Boston)	001	30	29					
Appalachian (Charlotte)	005	76	73					
Florida (Tampa)	006	83	81					
Southeast (Atlanta)	007	80	70					
Upper Midwest (Chicago)	030	8	7					
Central (Kansas City)	032	32	29					
Mideast (Cleveland)	033	39	33					
California (Los Angeles)	051	19	15					
Pacific Northwest (Seattle)	124	22	19					
Southwest (Dallas)	126	31	27					
Arizona (Phoenix)	131	31	28					
All Markets Combined		29	25					

## Percentage of Producer Milk Used in Class I, by Month, Jul - Dec 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2025 YTD
				(mil	lions of pou	unds)		_
Northeast (Boston)	001							29
Appalachian (Charlotte)	005							75
Florida (Tampa)	006							82
Southeast (Atlanta)	007							75
Upper Midwest (Chicago)	030							7
Central (Kansas City)	032							30
Mideast (Cleveland)	033							36
California (Los Angeles)	051							17
Pacific Northwest (Seattle)	124							20
Southwest (Dallas)	126							29
Arizona (Phoenix)	131							30
All Markets Combined								27

<sup>&</sup>lt;sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market.

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# Uniform Milk Prices for Federal Milk Orders, by Month, Jan - Jun 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jan	Feb	Mar	Apr	May	Jun	
			(millions of pounds)					
Northeast (Boston)	001	21.81	21.64					
Appalachian (Charlotte)	005	23.26	23.55					
Florida (Tampa)	006	25.04	25.42					
Southeast (Atlanta)	007	23.79	23.90					
Upper Midwest (Chicago)	030	20.47	20.31					
Central (Kansas City)	032	20.50	20.34					
Mideast (Cleveland)	033	20.85	20.82					
California (Los Angeles)	051	20.95	20.54					
Pacific Northwest (Seattle)	124	20.63	20.32					
Southwest (Dallas)	126	21.36	21.10					
Arizona (Phoenix)	131	21.42	21.18					
All Markets Combined <sup>2</sup>		21.23	21.01					

## Uniform Milk Prices for Federal Milk Orders, by Month, Jul - Dec 2025

Federal Milk Order Marketing Area <sup>1</sup>	Order Number	Jul	Aug	Sep	Oct	Nov	Dec	2025 YTD
				(mili	lions of pou	ınds)		
Northeast (Boston)	001							21.73
Appalachian (Charlotte)	005							23.40
Florida (Tampa)	006							25.22
Southeast (Atlanta)	007							23.84
Upper Midwest (Chicago)	030							20.39
Central (Kansas City)	032							20.42
Mideast (Cleveland)	033							20.83
California (Los Angeles)	051							20.73
Pacific Northwest (Seattle)	124							20.47
Southwest (Dallas)	126							21.23
Arizona (Phoenix)	131							21.30
All Markets Combined	•							21.12

<sup>&</sup>lt;sup>1</sup> Each name in parentheses is the major city in the principal pricing point of the market.

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### Methodology: Marketing Summary and Utilization Report

**Data:** The monthly Marketing and Utilization Summary Report is created by aggregating monthly information on the handling of milk obtained from Federal Milk Marketing Order personnel.

Federal Milk Marketing Order Areas are defined in the Code of Federal Regulations (7 CFR Section 1XXX.2, where xxx represents the individual order number). Regulated handlers are required to submit to the Market Administrator the pounds of producer milk received in the previous month.

#### **Definitions:**

**Receipts of Producer Milk** is the amount of Grade A milk produced by farmers and received at pool plants by qualified handlers (7 CFR Section 1000.9). This milk is included in the market wide pool for price computation. Each order has its own criteria for producers (7 CFR Section 1XXX.12) and producer milk (7 CFR Section 1XXX.13).

**Utilization of Producer Milk in Class I** is the amount of producer milk pooled and disposed of as Class I fluid milk products; packaged fluid milk products in inventory at the end of the month; and Class I shrinkage.

**Utilization of Producer Milk in All Classes** is the percentage of the amount of producer milk pooled and disposed of in each of the four classes of milk (Class I, Class II, Class III, and Class IV). The classes of milk are defined in the Code of Federal Regulations (Section 1000.40). These percentages may not add to 100 percent due to rounding.

**Uniform Price**, also known as the Statistical Uniform Price or Blend Price, represents the price per hundredweight (cwt) for milk at 3.5 perfect butterfat, 3.1 percent protein, and 5.9 percent other solids. In orders with component pricing, it is calculated by combining the Class III price and the producer price differential (PPD) per cwt (7 CFR Section 1XXX.61). The monthly PPD is the remaining market value of producer milk after subtracting the value of components and making adjustments for the location of the plant of first receipt and adjustments to the producer settlement fund. In orders with skim and butterfat pricing, the uniform price represents the price per cwt for milk at 3.5 percent butterfat and 96.5 percent skim after accounting for the value of milk utilized in each class of milk, adjustments for the location of the plant of first receipt, and adjustments to the producer settlement fund.

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### **Information Contacts**

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to <a href="mailto:dpp@usda.gov">dpp@usda.gov</a>.

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For the most current release, visit AMS Dairy Program (<u>Dairy Product Mandatory Reporting Program's page</u>) or Cornell University's Library (<u>National Dairy Products Sales Report page</u>).

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