



Iowa/Minnesota Weekly Weighted Average Cattle Report - Negotiated Purchases

Agricultural Marketing Service
Livestock, Poultry, and Grain Market News

January 17, 2022

[LM_CT167](#)

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(Includes all transactions regardless of delivery day)

For Week Ending Sunday, 01/16/2022

On Wednesday negotiated cash trading was slow with moderate demand. For the week live purchases ranged from 137.00-138.00, mostly steady to 2.00 lower at 138.00, and dressed purchases traded 2.00 lower at 218.00. A light test of live and dressed was noted.

Negotiated Cash:

Total Confirmed for the week:	13,553	Week ago:	10,387	Year ago:	27,355
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Negotiated Grid Base:

Confirmed for the week:	3,435	Week ago:	3,685	Year ago:	4,166
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Negotiated Cash Prices

(Includes all transactions regardless of delivery day)

Grade:	Head Count	Dress Pct	Wt Range	Wtd Avg Wt	Price Range	Wtd Avg Price
STEERS: LIVE FOB						
Over 80% Choice	4,673	62.9	1,375 - 1,600	1,507	136.00 - 139.00	137.86
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	4,673	62.9	1,375 - 1,600	1,507	136.00 - 139.00	137.86
STEERS: LIVE DELIVERED						
Over 80% Choice	2,071	63.0	1,425 - 1,600	1,508	139.00 - 140.00	139.35
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	2,071	63.0	1,425 - 1,600	1,508	139.00 - 140.00	139.35
STEERS: DRESSED DELIVERED						
Over 80% Choice	2,084	63.6	870 - 1,057	969	218.00 - 218.00	218.00
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	2,084	63.6	870 - 1,057	969	218.00 - 218.00	218.00
STEERS: DRESSED FOB						
Over 80% Choice	140	64.0	992 - 992	992	217.00 - 217.00	217.00



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65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	140	64.0	992 - 992	992	217.00 - 217.00	217.00
HEIFERS: LIVE FOB						
Over 80% Choice	1,360	63.1	1,225 - 1,400	1,307	137.00 - 138.00	137.41
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	1,360	63.1	1,225 - 1,400	1,307	137.00 - 138.00	137.41
HEIFERS: LIVE DELIVERED						
Over 80% Choice	170	63.6	1,225 - 1,400	1,277	139.00 - 139.50	139.38
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	170	63.6	1,225 - 1,400	1,277	139.00 - 139.50	139.38
HEIFERS: DRESSED DELIVERED						
Over 80% Choice	1,166	63.2	763 - 915	847	217.00 - 218.00	217.74
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	1,166	63.2	763 - 915	847	217.00 - 218.00	217.74
HEIFERS: DRESSED FOB						
Over 80% Choice			-		-	
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades			-		-	
MIXED STEER/HEIFERS: LIVE FOB						
Over 80% Choice	1,088	62.9	1,275 - 1,550	1,374	135.00 - 139.00	137.49
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	1,088	62.9	1,275 - 1,550	1,374	135.00 - 139.00	137.49



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MIXED STEER/HEIFERS: LIVE DELIVERED

Over 80% Choice	37	63.0	1,350 - 1,425	1,374	138.00 - 139.00	138.68
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	37	63.0	1,350 - 1,425	1,374	138.00 - 139.00	138.68

MIXED STEER/HEIFERS: DRESSED DELIVERED

Over 80% Choice	752	62.9	837 - 992	888	217.00 - 220.00	217.72
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	752	62.9	837 - 992	888	217.00 - 220.00	217.72

MIXED STEER/HEIFERS: DRESSED FOB

Over 80% Choice			-		-	
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades			-		-	

ALL BEEF TYPE STEERS AND HEIFERS

LIVE FOB	7,121	62.9	1,225 - 1,600	1,449	135.00 - 139.00	137.72
LIVE DELIVERED	2,278	63.0	1,225 - 1,600	1,489	138.00 - 140.00	139.34
DRESSED DELIVERED	4,002	63.3	763 - 1,057	918	217.00 - 220.00	217.87
DRESSED FOB	140	64.0	992 - 992	992	217.00 - 217.00	217.00

DAIRYBRED STEER/HEIFERS: LIVE FOB

Over 80% Choice			-		-	
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades			-		-	

DAIRYBRED STEER/HEIFERS: LIVE DELIVERED

Over 80% Choice			-		-	
65 - 80% Choice			-		-	



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35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
DAIRYBRED STEER/HEIFERS: DRESSED DELIVERED		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
DAIRYBRED STEER/HEIFERS: DRESSED FOB		
Over 80% Choice	12 58.0	812 - 812 812 200.00 - 200.00 200.00
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	12 58.0	812 - 812 812 200.00 - 200.00 200.00
MIXED STEER/HEIFER/COWS: LIVE FOB		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
MIXED STEER/HEIFER/COWS: LIVE DELIVERED		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
MIXED STEER/HEIFER/COWS: DRESSED DELIVERED		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
MIXED STEER/HEIFER/COWS: DRESSED FOB		
Over 80% Choice	-	-



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65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

Negotiated Grid Base Prices: Final Net Prices Shown on LM_CT109 and LM_CT151 Formula Reports

Grade:	Head Count	Dress Pct	Wt Range	Wtd Avg Wt	Price Range	Wtd Avg Price
STEERS: LIVE FOB						
Over 80% Choice			-		-	
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades			-		-	
STEERS: LIVE DELIVERED						
Over 80% Choice			-		-	
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades			-		-	
STEERS: DRESSED DELIVERED						
Over 80% Choice	530	62.3	856 - 1,015	963	213.00 - 218.00	217.28
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	530	62.3	856 - 1,015	963	213.00 - 218.00	217.28
STEERS: DRESSED FOB						
Over 80% Choice			-		-	
65 - 80% Choice			-		-	
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades			-		-	
HEIFERS: LIVE FOB						
Over 80% Choice			-		-	



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65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
HEIFERS: LIVE DELIVERED		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
HEIFERS: DRESSED DELIVERED		
Over 80% Choice	1,403 62.9	792 - 913 845 204.00 - 224.00 218.00
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	1,403 62.9	792 - 913 845 204.00 - 224.00 218.00
HEIFERS: DRESSED FOB		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
MIXED STEER/HEIFERS: LIVE FOB		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-
MIXED STEER/HEIFERS: LIVE DELIVERED		
Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-



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MIXED STEER/HEIFERS: DRESSED DELIVERED

Over 80% Choice	914	62.8	824 - 937	864	204.00 - 218.00	210.98
65 - 80% Choice	83	61.5	861 - 861	861	218.00 - 218.00	218.00
35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	997	62.7	824 - 937	864	204.00 - 218.00	211.56

MIXED STEER/HEIFERS: DRESSED FOB

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

ALL BEEF TYPE STEERS AND HEIFERS

LIVE FOB	-	-
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LIVE DELIVERED	-	-
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DRESSED DELIVERED	2,930	62.7	792 - 1,015	873	204.00 - 224.00	215.68
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DRESSED FOB	-	-
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DAIRYBRED STEER/HEIFERS: LIVE FOB

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

DAIRYBRED STEER/HEIFERS: LIVE DELIVERED

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

DAIRYBRED STEER/HEIFERS: DRESSED DELIVERED

Over 80% Choice	313	59.5	761 - 885	847	192.00 - 196.00	192.22
65 - 80% Choice	192	58.0	780 - 907	807	188.00 - 190.00	189.42



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35 - 65% Choice			-		-	
0 - 35% Choice			-		-	
Total all grades	505	58.9	761 - 907	831	188.00 - 196.00	191.15

DAIRYBRED STEER/HEIFERS: DRESSED FOB

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

MIXED STEER/HEIFER/COWS: LIVE FOB

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

MIXED STEER/HEIFER/COWS: LIVE DELIVERED

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

MIXED STEER/HEIFER/COWS: DRESSED DELIVERED

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-

MIXED STEER/HEIFER/COWS: DRESSED FOB

Over 80% Choice	-	-
65 - 80% Choice	-	-
35 - 65% Choice	-	-
0 - 35% Choice	-	-
Total all grades	-	-



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WEEKLY ACCUMULATED		Head Count	Avg Weight	Avg Price
Live	Steer	4,673	1,507.10	\$137.86
Live	Heifer	1,360	1,306.80	\$137.41
Dressed	Steer	2,084	968.70	\$218.00
Dressed	Heifer	1,166	847.30	\$217.74

SAME PERIOD LAST WEEK		Head Count	Avg Weight	Avg Price
Live	Steer	4,503	1,524.30	\$139.32
Live	Heifer	1,139	1,321.10	\$139.25
Dressed	Steer	2,026	965.60	\$219.92
Dressed	Heifer	1,182	852.40	\$220.00

SAME PERIOD LAST YEAR		Head Count	Avg Weight	Avg Price
Live	Steer	6,668	1,524.30	\$108.55
Live	Heifer	1,954	1,372.60	\$108.31
Dressed	Steer	12,576	983.70	\$173.06
Dressed	Heifer	1,943	846.20	\$173.11

Weekly Price Distribution

Live FOB		Dressed Delivered	
Head	Price	Head	Price
35	135.00-135.49	535	217.00-217.49
0	135.50-135.99	0	217.50-217.99
201	136.00-136.49	3,455	218.00-218.49
429	136.50-136.99	0	218.50-218.99
1,242	137.00-137.49	0	219.00-219.49
236	137.50-137.99	0	219.50-219.99
4,584	138.00-138.49	12	220.00-220.49
0	138.50-138.99		
394	139.00-139.49		

FOB prices based on net weights FOB the feedyard after a 3-4% shrink.
Delivered prices based on hot carcass weights delivered to the plant.