



National Quarterly Sod Report

Agricultural Marketing Service
Livestock, Poultry, & Grain Market News

March 21, 2022

Sod Weighted Average Report for Winter Quarter - 12/01/21 - 02/28/21

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Volume listed in units of 1000 Sq. Ft.	Volume		
	Winter 2021-2022	Fall 2021	Winter Quarter 2020-2021
Cool Season	11291	26701	5044
Warm Season	31662	9573	2135
	42953	36274	7179

Please Note: The above volumes (Warm and Cool Season Sq Ft.) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume for bids or offers to the trade.

16 producers participated in this report, representing farm sizes of: 201-500 acres (6 producers), 501-800 acres (5 producers), <800 acres (5 producer). Participating producers estimated that the most common use for their sod was Landscape Contractors (56%) followed by Developers/Builders (13%), Athletic Fields/Golf Courses (12%), Retail/Garden Centers (10%), Homeowners (7%), and Other (2%). 31% of producers reported that their supplies were at least adequate for their current needs and 56% noted that their supplies were limiting. 75% of participating producers plan to maintain their current production acres in the next year. 25% are planning on increasing production acres and none intend to reduce acreage. Prices in the report are FOB, however, delivery charges vary by distance and are typically charged per square foot, per mile, or per delivery. Reported delivery charges per square foot ranged from 2-8 cents, charges per mile range from 3.75 to 6.00 dollars, and charges per delivery ranged from 99-525 dollars, mostly from 300-525 dollars. This Winter quarter showed seasonally light activity. Producers noted again an increase in cost of inputs and freight is putting upward pressure on pricing. Staffing shortages and the inability to hire new employees are making producers look else where for needed help. In the Midwest, wetter climate slowed sales down. However, in the West, a wetter and unseasonably warm winter provided more favorable production conditions. Demand was moderate for Developers/Builders. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at bottom of report.

Sod Cool Season

Kentucky Bluegrass - (Cents Per Sq Ft)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight</u>
Northeast	800	34-35	34.85	FOB
Midwest	693	24-33	26.47	FOB
National	1543	24-40	31.25	FOB

Tall Fescue/Kentucky Bluegrass Mix - (Cents Per Sq Ft)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight</u>
Northeast	786	34-35	34.91	FOB
Midwest	3162	23-26	24.49	FOB
South	4165	36-40	37.67	FOB
National	8113	24-40	32.26	FOB

Tall Fescue - (Cents Per Sq Ft)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight</u>
National	1635	39-48	43.80	FOB

Warm Season

Bermudagrass - (Cents Per Sq Ft)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight</u>
South	24647	16-40	24.91	FOB
National	28473	16-60	26.99	FOB

(Mostly 20-40)

Centipedegrass - (Cents Per Sq Ft)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight</u>
South	987	27-48	27.95	FOB
National	987	27-48	27.95	FOB

Zoysiagrass (Cents Per Sq Ft)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight</u>
South	2202	28-73	63.40	FOB
National	2202	28-73	63.40	FOB

(Mostly 47-73)

States included in each region are listed below:

Northeast: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia

South: Alabama, Arkansas, Florida, Georgia, Hawaii, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas

Midwest: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

West: Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

Source: USDA AMS Livestock, Poultry & Grain Market News
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