



National Quarterly Sod Report

Agricultural Marketing Service
Livestock, Poultry, & Grain Market News

June 20, 2023

Sod Weighted Average Report for Fall Quarter - 03/01/23 - 05/31/23

Email us with accessibility issues with this report.

Volume listed in units of 1000 Sq. Ft.	Volume		
	Spring Quarter 2023	Winter Quarter 2022/2023	Spring Quarter 2022
Cool Season	30045	9587	32524
Warm Season	17436	26200	23307
	47481	35787	55831

Please Note: The above volumes (Warm and Cool Season Sq Ft.) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume for bids or offers to the trade.

16 producers participated in this report, representing farm sizes of: 100-200 acres (3 producers), 201-500 acres (6 producers), 501-800 acres (4 producers), <800 acres (3 producers). Participating producers estimated that the most common use for their sod was Landscape Contractors (47%) followed by Athletic Fields/Golf Courses (19%), Developers/Builders (13%), Homeowners (11%), Retail/Garden Centers (9%), and Other (1%). Half of producers reported that their supplies were at least adequate for their current needs and 38% noted that their supplies were limiting. 50% of participating producers plan to maintain their current production acres in the next year. 38% are planning on increasing production acres and 13% intend to reduce acreage. Prices in the report are FOB. However, delivery charges vary by distance and are typically charged per square foot or per delivery. Reported delivery charges per square foot ranged from 4-8 cents/sq.ft. while charges per delivery ranged from 99-500 dollars. This Spring quarter showed steady activity with moderate demand. In the Northeast sales started slower than expected and still have labor issues. In the Midwest, spring weather has been hot and dry impacting sod supplies. While in the South, the weather has worked against the growers. Several farms had been set back one way or the other. In the West, water mandates and unfavorable weather conditions have had damaging effects in agriculture. A slight uptick in freight charges were noticed. Compared to last quarter, Kentucky Bluegrass was steady to 2.00 higher. Tall Fescue was steady. Tall Fescue/Kentucky Bluegrass Mix was 2.00 lower, while the warm season Bermuda grass was steady to 14.00 higher. St. Augustine grass and Zoysiagrass were too light to trend. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at bottom of report.

Sod Cool Season

Fine Fescue - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Midwest	46	27-39	29.11	FOB
National	303	27-45	40.75	FOB

Kentucky Bluegrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	2825	38-56	40.48	FOB
Midwest	4626	21-38	30.09	FOB
West	2286	33-62	33.10	FOB
National	9998	21-62	34.23	FOB

Tall Fescue/Kentucky Bluegrass Mix - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Northeast	3753	38-44	38.99	FOB
Midwest	4999	28-42	28.72	FOB
National	12335	28-45	36.58	FOB

Tall Fescue - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
Midwest	629	28-41	38.73	FOB
West	6673	37-45	43.75	FOB
National	7409	28-45	43.13	FOB

Warm Season

Bermudagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
West	13588	45-51	48.19	FOB
South	2999	22-50	28.52	FOB
National	16668	22-58	44.70	FOB

St. Augustinegrass- (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	350	70-100	88.67	FOB
National	350	70-100	88.67	FOB

Zoysiagrass - (Cents Per Sq Ft)

	Qty	Price Range	Wtd Avg	Freight
South	221	45-55	53.70	FOB
Midwest	197	46-73	46.44	FOB
National	418	45-73	50.28	FOB

States included in each region are listed below:

Northeast: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia

South: Alabama, Arkansas, Florida, Georgia, Hawaii, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas

Midwest: Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

West: Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

Source: USDA AMS Livestock, Poultry & Grain Market News

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