



Mailbox Milk Price Report

United States Department of Agriculture

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Agricultural Marketing Service

Dairy Programs

Market Information Branch

[MMPR-0923](#)

December 26, 2023

September 2023 Highlights

In September 2023, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$20.22 per cwt, up \$1.27 from the August 2023 average and down \$3.18 per cwt from the September 2022 average. The component tests of producer milk in September 2023 were: butterfat, 4.04%; protein, 3.23%; and other solids, 5.77%.

Mailbox Milk Prices, September 2023

Reporting Area ¹	Mailbox Milk Price ²		
	Sep 2022	Aug 2023	Sep 2023
Reporting Area	<i>(dollars per hundredweight)</i>		
New England States	25.79	20.13	21.35
New York	25.34	19.76	21.16
Eastern Pennsylvania	25.09	19.44	20.85
Appalachian States	26.37	21.21	21.55
Southeast States	26.69	20.31	22.11
Southern Missouri	25.58	18.66	20.87
Florida	26.96	21.32	23.08
Western Pennsylvania	24.26	18.88	20.52
Ohio	23.79	19.16	20.97
Indiana	23.71	18.83	20.40
Michigan	22.79	18.02	19.78
Wisconsin	21.85	18.58	19.51
Minnesota	22.73	18.88	19.62
Iowa	21.93	18.15	19.02
Illinois	23.79	18.74	20.38
Corn Belt States	22.29	17.38	18.79
Western Texas	22.56	18.23	19.32
New Mexico	21.10	16.35	17.96
Northwest States	24.44	19.07	20.53
California	23.29	19.29	20.65
All Federal Order Areas	23.40	18.95	20.22

* Revised. ¹ ² See footnotes on Page 3.

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Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by Month, January – June 2023

Reporting Area ¹	Jan	Feb	Mar	Apr	May	Jun
Reporting Area	<i>(dollars per hundredweight)</i>					
New England States	23.47	22.36	21.52	21.12	20.51	19.42
New York	23.05	21.78	21.08	20.60	19.93	18.82
Eastern Pennsylvania	22.92	21.74	20.90	20.43	19.89	18.84
Appalachian States	24.23	22.93	21.56	21.18	21.22	19.95
Southeast States	24.76	23.56	22.05	21.47	21.88	20.47
Southern Missouri	23.51	21.75	19.77	18.98	17.88	16.74
Florida	25.79	25.08	23.38	23.02	23.26	21.72
Western Pennsylvania	22.33	20.62	20.59	19.98	19.02	17.88
Ohio	22.84	20.82	20.82	20.76	19.65	18.33
Indiana	22.91	20.92	20.76	20.55	19.62	18.54
Michigan	21.54	19.52	19.52	19.38	18.21	16.77
Wisconsin	21.90	20.22	20.32	20.20	17.81	16.36
Minnesota	21.81	20.03	20.56	19.58	17.34	15.42
Iowa	21.18	19.40	19.65	18.88	16.97	15.22
Illinois	22.83	21.13	20.59	20.33	19.04	17.67
Corn Belt States	21.08	19.50	19.01	18.35	17.13	15.72
Western Texas	21.36	19.72	18.79	18.29	16.95	15.58
New Mexico	19.69	18.13	17.39	17.35	16.41	15.08
Northwest States	22.69	21.07	20.74	20.29	18.89	18.09
California	22.55	20.87	20.47	19.93	18.37	17.11
All Federal Order Areas	22.28	20.68	20.32	19.91	18.53	17.23

¹ See footnotes on Page 3.

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Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by Month, July - December 2023

Reporting Area ¹	Jul	Aug	Sep	Oct	Nov	Dec	Avg ³
Reporting Area	<i>(dollars per hundredweight)</i>						
New England States	18.59	20.13	21.35				20.93
New York	18.23	19.76	21.16				20.47
Eastern Pennsylvania	18.07	19.44	20.85				20.34
Appalachian States	19.37	21.21	21.55				21.49
Southeast States	19.91	20.31	22.11				21.83
Southern Missouri	16.68	18.66	20.87				19.30
Florida	21.06	21.32	23.08				23.05
Western Pennsylvania	17.14	18.88	20.52				19.68
Ohio	17.15	19.16	20.97				20.06
Indiana	17.16	18.83	20.40				20.05
Michigan	15.90	18.02	19.78				18.75
Wisconsin	15.32	18.58	19.51				18.95
Minnesota	15.34	18.88	19.62				18.74
Iowa	15.03	18.15	19.02				18.19
Illinois	16.61	18.74	20.38				19.74
Corn Belt States	15.34	17.38	18.79				18.05
Western Texas	15.49	18.23	19.32				18.33
New Mexico	14.46	16.35	17.96				17.02
Northwest States	17.50	19.07	20.53				19.86
California	16.55	19.29	20.65				19.53
All Federal Order Areas	16.61	18.95	20.22				19.43

¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. New England States include Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont; Eastern Pennsylvania includes all counties to the east of those listed in Western Pennsylvania; Appalachian States include Kentucky, North Carolina, South Carolina, Tennessee, and Virginia; Southeast States include Alabama, Arkansas, Georgia, Louisiana, and Mississippi; Southern Missouri includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these; Western Pennsylvania includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these; Corn Belt States include Kansas, Nebraska, and the Missouri counties to the north of those listed in Southern Missouri; Western Texas includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby; Northwest States include Oregon and Washington; All Federal Order Areas is the weighted average of prices for all reporting areas. ² Net pay prices received by dairy farmers for milk (see the Methodology section). ³ Weighted average of the monthly figures.

Methodology: Mailbox Milk Price Report

Definition: The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

Data: Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

Reliability: The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

Report Aggregation: The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average.

Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@usda.gov.

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