



# National Daily Direct Slaughter Cattle - Negotiated Purchases - Morning

Agricultural Marketing Service  
Livestock, Poultry, and Grain Market News

January 06, 2020

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Primarily trade from previous afternoon

Domestic source only. Live sales based on net weights FOB the feedlot after a 3-4% shrink. Dressed sales based on hot carcass weights delivered to the plant.

## Negotiated Cash:

|               |        |           |        |           |         |
|---------------|--------|-----------|--------|-----------|---------|
| Confirmed:    | 22,529 | Week ago: | 33,165 | Year ago: | 18,010  |
| Week to Date: | 97,247 | Week ago: | 61,423 | Year ago: | 122,492 |

## Negotiated Grid Base:

|               |        |           |        |           |        |
|---------------|--------|-----------|--------|-----------|--------|
| Confirmed:    | 5,215  | Week ago: | 5,737  | Year ago: | 2,494  |
| Week to Date: | 16,446 | Week ago: | 10,878 | Year ago: | 13,189 |

## Negotiated Cash Sales

(Includes all transactions regardless of delivery day)

|                                  | Head<br>Count | Wtd Avg<br>Dress Pct | Avg Wt<br>Range | Wtd Avg<br>Weight | Price<br>Range  | Wtd Avg<br>Price |
|----------------------------------|---------------|----------------------|-----------------|-------------------|-----------------|------------------|
| <b>STEERS: LIVE FOB</b>          |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 9,078         | 62.9                 | 1,350 - 1,600   | 1,527.6           | 122.00 - 126.00 | 124.19           |
| 65 - 80% Choice                  | 1,726         | 61.5                 | 1,500 - 1,575   | 1,545.3           | 124.50 - 124.50 | 124.50           |
| 35 - 65% Choice                  |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                   |               |                      | -               |                   | -               |                  |
| Total all grades                 | 10,804        | 62.7                 | 1,350 - 1,600   | 1,530.4           | 122.00 - 126.00 | 124.24           |
| <b>STEERS: LIVE DELIVERED</b>    |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 222           | 62.5                 | 1,250 - 1,518   | 1,416.9           | 123.00 - 126.00 | 124.05           |
| 65 - 80% Choice                  |               |                      | -               |                   | -               |                  |
| 35 - 65% Choice                  |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                   |               |                      | -               |                   | -               |                  |
| Total all grades                 | 222           | 62.5                 | 1,250 - 1,518   | 1,416.9           | 123.00 - 126.00 | 124.05           |
| <b>STEERS: DRESSED DELIVERED</b> |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 1,329         | 62.3                 | 865 - 1,007     | 950.2             | 198.00 - 202.00 | 198.80           |
| 65 - 80% Choice                  | 587           | 61.3                 | 870 - 918       | 893.2             | 198.00 - 200.00 | 199.33           |
| 35 - 65% Choice                  |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                   |               |                      | -               |                   | -               |                  |
| Total all grades                 | 1,916         | 62.0                 | 865 - 1,007     | 932.7             | 198.00 - 202.00 | 198.96           |
| <b>STEERS: DRESSED FOB</b>       |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 35            | 64.0                 | 960 - 960       | 960.0             | 196.00 - 196.00 | 196.00           |
| 65 - 80% Choice                  |               |                      | -               |                   | -               |                  |



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|                                               |       |      |               |         |                 |        |  |
|-----------------------------------------------|-------|------|---------------|---------|-----------------|--------|--|
| 35 - 65% Choice                               |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                                |       |      | -             | -       |                 |        |  |
| Total all grades                              | 35    | 64.0 | 960 - 960     | 960.0   | 196.00 - 196.00 | 196.00 |  |
| <b>HEIFERS: LIVE FOB</b>                      |       |      |               |         |                 |        |  |
| Over 80% Choice                               | 4,803 | 62.7 | 1,225 - 1,475 | 1,382.4 | 120.00 - 124.50 | 123.91 |  |
| 65 - 80% Choice                               | 150   | 61.5 | 1,400 - 1,400 | 1,400.0 | 124.50 - 124.50 | 124.50 |  |
| 35 - 65% Choice                               |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                                |       |      | -             | -       |                 |        |  |
| Total all grades                              | 4,953 | 62.6 | 1,225 - 1,475 | 1,382.9 | 120.00 - 124.50 | 123.93 |  |
| <b>HEIFERS: LIVE DELIVERED</b>                |       |      |               |         |                 |        |  |
| No Reportable Trade.                          |       |      |               |         |                 |        |  |
| <b>HEIFERS: DRESSED DELIVERED</b>             |       |      |               |         |                 |        |  |
| Over 80% Choice                               | 1,302 | 62.2 | 775 - 891     | 814.9   | 198.00 - 200.00 | 198.61 |  |
| 65 - 80% Choice                               | 88    | 61.0 | 793 - 793     | 793.0   | 198.00 - 198.00 | 198.00 |  |
| 35 - 65% Choice                               |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                                |       |      | -             | -       |                 |        |  |
| Total all grades                              | 1,390 | 62.1 | 775 - 891     | 813.5   | 198.00 - 200.00 | 198.57 |  |
| <b>HEIFERS: DRESSED FOB</b>                   |       |      |               |         |                 |        |  |
| No Reportable Trade.                          |       |      |               |         |                 |        |  |
| <b>MIXED STEER/HEIFERS: LIVE FOB</b>          |       |      |               |         |                 |        |  |
| Over 80% Choice                               | 1,080 | 62.9 | 1,275 - 1,550 | 1,430.9 | 123.00 - 125.00 | 124.03 |  |
| 65 - 80% Choice                               | 60    | 63.0 | 1,435 - 1,435 | 1,435.0 | 124.00 - 124.00 | 124.00 |  |
| 35 - 65% Choice                               |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                                |       |      | -             | -       |                 |        |  |
| Total all grades                              | 1,140 | 62.9 | 1,275 - 1,550 | 1,431.2 | 123.00 - 125.00 | 124.03 |  |
| <b>MIXED STEER/HEIFERS: LIVE DELIVERED</b>    |       |      |               |         |                 |        |  |
| Over 80% Choice                               | 126   | 62.8 | 1,275 - 1,475 | 1,335.3 | 123.00 - 126.00 | 123.90 |  |
| 65 - 80% Choice                               |       |      | -             | -       |                 |        |  |
| 35 - 65% Choice                               |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                                |       |      | -             | -       |                 |        |  |
| Total all grades                              | 126   | 62.8 | 1,275 - 1,475 | 1,335.3 | 123.00 - 126.00 | 123.90 |  |
| <b>MIXED STEER/HEIFERS: DRESSED DELIVERED</b> |       |      |               |         |                 |        |  |
| Over 80% Choice                               | 1,103 | 62.1 | 738 - 919     | 860.7   | 197.00 - 200.00 | 199.12 |  |
| 65 - 80% Choice                               | 198   | 61.0 | 838 - 915     | 884.9   | 198.00 - 200.00 | 198.79 |  |
| 35 - 65% Choice                               |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                                |       |      | -             | -       |                 |        |  |
| Total all grades                              | 1,301 | 61.9 | 738 - 919     | 864.4   | 197.00 - 200.00 | 199.07 |  |



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## MIXED STEER/HEIFERS: DRESSED FOB

|                  |    |      |           |       |                 |        |
|------------------|----|------|-----------|-------|-----------------|--------|
| Over 80% Choice  | 12 | 62.5 | 828 - 828 | 828.1 | 198.00 - 198.00 | 198.00 |
| 65 - 80% Choice  |    |      | -         |       | -               |        |
| 35 - 65% Choice  |    |      | -         |       | -               |        |
| 0 - 35% Choice   |    |      | -         |       | -               |        |
| Total all grades | 12 | 62.5 | 828 - 828 | 828.1 | 198.00 - 198.00 | 198.00 |

## ALL BEEF TYPE STEERS AND HEIFERS

|                   |        |      |               |         |                 |        |
|-------------------|--------|------|---------------|---------|-----------------|--------|
| LIVE FOB          | 16,897 | 62.7 | 1,225 - 1,600 | 1,480.5 | 120.00 - 126.00 | 124.13 |
| LIVE DELIVERED    | 348    | 62.6 | 1,250 - 1,518 | 1,387.4 | 123.00 - 126.00 | 124.00 |
| DRESSED DELIVERED | 4,607  | 62.0 | 738 - 1,007   | 877.5   | 197.00 - 202.00 | 198.87 |
| DRESSED FOB       | 47     | 63.6 | 828 - 960     | 926.3   | 196.00 - 198.00 | 196.51 |

## DAIRYBRED STEER/HEIFERS: LIVE FOB

No Reportable Trade.

## DAIRYBRED STEER/HEIFERS: DRESSED DELIVERED

|                  |     |      |           |       |                 |        |
|------------------|-----|------|-----------|-------|-----------------|--------|
| Over 80% Choice  | 160 | 59.0 | 811 - 811 | 811.2 | 165.00 - 165.00 | 165.00 |
| 65 - 80% Choice  | 470 | 59.0 | 796 - 796 | 796.5 | 165.00 - 165.00 | 165.00 |
| 35 - 65% Choice  |     |      | -         |       | -               |        |
| 0 - 35% Choice   |     |      | -         |       | -               |        |
| Total all grades | 630 | 59.0 | 796 - 811 | 800.2 | 165.00 - 165.00 | 165.00 |

## MIXED STEER/HEIFER/COWS: LIVE FOB

No Reportable Trade.

## MIXED STEER/HEIFER/COWS: DRESSED DELIVERED

No Reportable Trade.

## Negotiated Grid Base Price Sales: Final Net Prices To Be Determined Later And Shown On The LM\_CT109 Formulated Purchases Report

(Includes all transactions regardless of delivery day)

|                                  | Head Count | Wtd Avg Dress Pct | Avg Wt Range  | Wtd Avg Weight | Price Range     | Wtd Avg Price |
|----------------------------------|------------|-------------------|---------------|----------------|-----------------|---------------|
| <b>STEERS: LIVE FOB</b>          |            |                   |               |                |                 |               |
| Over 80% Choice                  | 68         | 63.5              | 1,450 - 1,450 | 1,450.0        | 125.00 - 125.00 | 125.00        |
| 65 - 80% Choice                  |            |                   | -             |                | -               |               |
| 35 - 65% Choice                  |            |                   | -             |                | -               |               |
| 0 - 35% Choice                   |            |                   | -             |                | -               |               |
| Total all grades                 | 68         | 63.5              | 1,450 - 1,450 | 1,450.0        | 125.00 - 125.00 | 125.00        |
| <b>STEERS: DRESSED DELIVERED</b> |            |                   |               |                |                 |               |
| Over 80% Choice                  | 1,176      | 63.4              | 843 - 1,000   | 919.2          | 195.00 - 199.00 | 198.02        |



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|                                                   |       |      |               |         |                 |        |
|---------------------------------------------------|-------|------|---------------|---------|-----------------|--------|
| 65 - 80% Choice                                   | 1,179 | 64.9 | 799 - 985     | 883.8   | 197.00 - 199.00 | 197.20 |
| 35 - 65% Choice                                   |       |      | -             |         | -               |        |
| 0 - 35% Choice                                    |       |      | -             |         | -               |        |
| Total all grades                                  | 2,355 | 64.1 | 799 - 1,000   | 901.5   | 195.00 - 199.00 | 197.61 |
| <b>HEIFERS: LIVE FOB</b>                          |       |      |               |         |                 |        |
| No Reportable Trade.                              |       |      |               |         |                 |        |
| <b>HEIFERS: DRESSED DELIVERED</b>                 |       |      |               |         |                 |        |
| Over 80% Choice                                   | 1,770 | 63.0 | 777 - 942     | 848.0   | 195.00 - 200.00 | 198.51 |
| 65 - 80% Choice                                   | 77    | 64.9 | 843 - 843     | 843.7   | 197.00 - 197.00 | 197.00 |
| 35 - 65% Choice                                   |       |      | -             |         | -               |        |
| 0 - 35% Choice                                    |       |      | -             |         | -               |        |
| Total all grades                                  | 1,847 | 63.1 | 777 - 942     | 847.8   | 195.00 - 200.00 | 198.45 |
| <b>MIXED STEER/HEIFERS: LIVE FOB</b>              |       |      |               |         |                 |        |
| No Reportable Trade.                              |       |      |               |         |                 |        |
| <b>MIXED STEER/HEIFERS: DRESSED DELIVERED</b>     |       |      |               |         |                 |        |
| Over 80% Choice                                   | 458   | 62.4 | 768 - 923     | 858.8   | 186.00 - 200.00 | 196.57 |
| 65 - 80% Choice                                   | 125   | 62.7 | 819 - 930     | 857.2   | 200.00 - 200.00 | 200.00 |
| 35 - 65% Choice                                   |       |      | -             |         | -               |        |
| 0 - 35% Choice                                    |       |      | -             |         | -               |        |
| Total all grades                                  | 583   | 62.5 | 768 - 930     | 858.5   | 186.00 - 200.00 | 197.31 |
| <b>ALL BEEF TYPE STEERS AND HEIFERS</b>           |       |      |               |         |                 |        |
| LIVE FOB                                          | 68    | 63.5 | 1,450 - 1,450 | 1,450.0 | 125.00 - 125.00 | 125.00 |
| DRESSED DELIVERED                                 | 4,785 | 63.5 | 768 - 1,000   | 875.5   | 186.00 - 200.00 | 197.90 |
| <b>DAIRYBRED STEER/HEIFERS: LIVE FOB</b>          |       |      |               |         |                 |        |
| No Reportable Trade.                              |       |      |               |         |                 |        |
| <b>DAIRYBRED STEER/HEIFERS: DRESSED DELIVERED</b> |       |      |               |         |                 |        |
| Over 80% Choice                                   | 99    | 59.6 | 870 - 885     | 875.3   | 153.00 - 155.00 | 154.29 |
| 65 - 80% Choice                                   | 152   | 58.6 | 800 - 826     | 807.6   | 153.00 - 165.00 | 158.66 |
| 35 - 65% Choice                                   |       |      | -             |         | -               |        |
| 0 - 35% Choice                                    |       |      | -             |         | -               |        |
| Total all grades                                  | 251   | 59.0 | 800 - 885     | 834.3   | 153.00 - 165.00 | 156.94 |
| <b>MIXED STEER/HEIFER/COWS: LIVE FOB</b>          |       |      |               |         |                 |        |
| No Reportable Trade.                              |       |      |               |         |                 |        |
| <b>MIXED STEER/HEIFER/COWS: DRESSED DELIVERED</b> |       |      |               |         |                 |        |
| Over 80% Choice                                   |       |      | -             |         | -               |        |
| 65 - 80% Choice                                   |       |      | -             |         | -               |        |
| 35 - 65% Choice                                   |       |      | -             |         | -               |        |



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|------------------|----|------|-----------|-------|-----------------|--------|
| 0 - 35% Choice   | 34 | 60.0 | 900 - 900 | 900.0 | 155.00 - 155.00 | 155.00 |
| Total all grades | 34 | 60.0 | 900 - 900 | 900.0 | 155.00 - 155.00 | 155.00 |

NATIONAL - All States