



# National Daily Direct Slaughter Cattle - Negotiated Purchases - Morning

Agricultural Marketing Service  
Livestock, Poultry, and Grain Market News

July 12, 2019

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Primarily trade from previous afternoon

Domestic source only. Live sales based on net weights FOB the feedlot after a 3-4% shrink. Dressed sales based on hot carcass weights delivered to the plant.

## Negotiated Cash:

|               |        |           |        |           |       |
|---------------|--------|-----------|--------|-----------|-------|
| Confirmed:    | 21,320 | Week Ago: | 34,869 | Year ago: | 1,005 |
| Week to Date: | 35,938 | Week Ago: | 83,312 | Year ago: | 7,677 |

## Negotiated Grid Base:

|               |       |           |       |           |        |
|---------------|-------|-----------|-------|-----------|--------|
| Confirmed:    | 2,663 | Week Ago: | 4,287 | Year ago: | 724    |
| Week to Date: | 8,667 | Week Ago: | 7,591 | Year ago: | 10,867 |

## Negotiated Cash Sales

(Includes all transactions regardless of delivery day)

|                                  | Head<br>Count | Wtd Avg<br>Dress Pct | Avg Wt<br>Range | Wtd Avg<br>Weight | Price<br>Range  | Wtd Avg<br>Price |
|----------------------------------|---------------|----------------------|-----------------|-------------------|-----------------|------------------|
| <b>STEERS: LIVE FOB</b>          |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 6,024         | 63.5                 | 1,225 - 1,525   | 1,425.3           | 110.00 - 117.00 | 114.67           |
| 65 - 80% Choice                  | 2,632         | 63.0                 | 1,400 - 1,475   | 1,443.8           | 114.00 - 115.00 | 114.54           |
| 35 - 65% Choice                  |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                   |               |                      | -               |                   | -               |                  |
| Total all grades                 | 8,656         | 63.3                 | 1,225 - 1,525   | 1,430.9           | 110.00 - 117.00 | 114.63           |
| <b>STEERS: LIVE DELIVERED</b>    |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 878           | 63.4                 | 1,250 - 1,450   | 1,390.5           | 114.00 - 117.25 | 116.38           |
| 65 - 80% Choice                  |               |                      | -               |                   | -               |                  |
| 35 - 65% Choice                  |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                   |               |                      | -               |                   | -               |                  |
| Total all grades                 | 878           | 63.4                 | 1,250 - 1,450   | 1,390.5           | 114.00 - 117.25 | 116.38           |
| <b>STEERS: DRESSED DELIVERED</b> |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 2,231         | 63.5                 | 812 - 984       | 895.4             | 180.00 - 185.00 | 182.27           |
| 65 - 80% Choice                  | 717           | 63.0                 | 807 - 928       | 858.4             | 182.00 - 182.00 | 182.00           |
| 35 - 65% Choice                  |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                   |               |                      | -               |                   | -               |                  |
| Total all grades                 | 2,948         | 63.4                 | 807 - 984       | 886.4             | 180.00 - 185.00 | 182.21           |
| <b>STEERS: DRESSED FOB</b>       |               |                      |                 |                   |                 |                  |
| Over 80% Choice                  | 520           | 63.7                 | 832 - 896       | 886.9             | 180.00 - 183.00 | 181.83           |
| 65 - 80% Choice                  |               |                      | -               |                   | -               |                  |



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|                                            |       |      |               |         |                 |        |  |
|--------------------------------------------|-------|------|---------------|---------|-----------------|--------|--|
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                             |       |      | -             | -       |                 |        |  |
| Total all grades                           | 520   | 63.7 | 832 - 896     | 886.9   | 180.00 - 183.00 | 181.83 |  |
| <b>HEIFERS: LIVE FOB</b>                   |       |      |               |         |                 |        |  |
| Over 80% Choice                            | 1,611 | 63.1 | 1,150 - 1,300 | 1,249.5 | 113.00 - 116.00 | 114.53 |  |
| 65 - 80% Choice                            |       |      | -             | -       |                 |        |  |
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                             |       |      | -             | -       |                 |        |  |
| Total all grades                           | 1,611 | 63.1 | 1,150 - 1,300 | 1,249.5 | 113.00 - 116.00 | 114.53 |  |
| <b>HEIFERS: LIVE DELIVERED</b>             |       |      |               |         |                 |        |  |
| Over 80% Choice                            | 199   | 64.1 | 1,200 - 1,300 | 1,278.9 | 115.00 - 117.00 | 116.67 |  |
| 65 - 80% Choice                            |       |      | -             | -       |                 |        |  |
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                             |       |      | -             | -       |                 |        |  |
| Total all grades                           | 199   | 64.1 | 1,200 - 1,300 | 1,278.9 | 115.00 - 117.00 | 116.67 |  |
| <b>HEIFERS: DRESSED DELIVERED</b>          |       |      |               |         |                 |        |  |
| Over 80% Choice                            | 771   | 63.6 | 747 - 929     | 807.2   | 180.00 - 183.00 | 181.93 |  |
| 65 - 80% Choice                            | 416   | 62.1 | 744 - 837     | 756.9   | 182.00 - 185.00 | 182.70 |  |
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                             |       |      | -             | -       |                 |        |  |
| Total all grades                           | 1,187 | 63.1 | 744 - 929     | 789.6   | 180.00 - 185.00 | 182.20 |  |
| <b>HEIFERS: DRESSED FOB</b>                |       |      |               |         |                 |        |  |
| Over 80% Choice                            | 227   | 63.5 | 841 - 841     | 841.0   | 183.00 - 183.00 | 183.00 |  |
| 65 - 80% Choice                            |       |      | -             | -       |                 |        |  |
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                             |       |      | -             | -       |                 |        |  |
| Total all grades                           | 227   | 63.5 | 841 - 841     | 841.0   | 183.00 - 183.00 | 183.00 |  |
| <b>MIXED STEER/HEIFERS: LIVE FOB</b>       |       |      |               |         |                 |        |  |
| Over 80% Choice                            | 1,979 | 63.2 | 1,200 - 1,465 | 1,330.9 | 111.00 - 116.00 | 114.61 |  |
| 65 - 80% Choice                            | 388   | 63.6 | 1,340 - 1,400 | 1,357.6 | 114.00 - 114.50 | 114.35 |  |
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |
| 0 - 35% Choice                             |       |      | -             | -       |                 |        |  |
| Total all grades                           | 2,367 | 63.3 | 1,200 - 1,465 | 1,335.3 | 111.00 - 116.00 | 114.57 |  |
| <b>MIXED STEER/HEIFERS: LIVE DELIVERED</b> |       |      |               |         |                 |        |  |
| Over 80% Choice                            | 395   | 63.3 | 1,200 - 1,450 | 1,304.5 | 113.00 - 116.00 | 114.82 |  |
| 65 - 80% Choice                            |       |      | -             | -       |                 |        |  |
| 35 - 65% Choice                            |       |      | -             | -       |                 |        |  |



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|                                                   |        |      |               |         |                 |        |  |
|---------------------------------------------------|--------|------|---------------|---------|-----------------|--------|--|
| 0 - 35% Choice                                    |        |      | -             | -       |                 |        |  |
| Total all grades                                  | 395    | 63.3 | 1,200 - 1,450 | 1,304.5 | 113.00 - 116.00 | 114.82 |  |
| <b>MIXED STEER/HEIFERS: DRESSED DELIVERED</b>     |        |      |               |         |                 |        |  |
| Over 80% Choice                                   | 1,654  | 62.7 | 753 - 892     | 835.3   | 180.00 - 185.00 | 182.57 |  |
| 65 - 80% Choice                                   | 365    | 62.8 | 761 - 843     | 780.8   | 182.00 - 182.00 | 182.00 |  |
| 35 - 65% Choice                                   |        |      | -             |         | -               |        |  |
| 0 - 35% Choice                                    |        |      | -             |         | -               |        |  |
| Total all grades                                  | 2,019  | 62.8 | 753 - 892     | 825.5   | 180.00 - 185.00 | 182.47 |  |
| <b>MIXED STEER/HEIFERS: DRESSED FOB</b>           |        |      |               |         |                 |        |  |
| Over 80% Choice                                   | 40     | 64.0 | 816 - 816     | 816.0   | 180.00 - 180.00 | 180.00 |  |
| 65 - 80% Choice                                   |        |      | -             |         | -               |        |  |
| 35 - 65% Choice                                   |        |      | -             |         | -               |        |  |
| 0 - 35% Choice                                    |        |      | -             |         | -               |        |  |
| Total all grades                                  | 40     | 64.0 | 816 - 816     | 816.0   | 180.00 - 180.00 | 180.00 |  |
| <b>ALL BEEF TYPE STEERS AND HEIFERS</b>           |        |      |               |         |                 |        |  |
| LIVE FOB                                          | 12,634 | 63.3 | 1,150 - 1,525 | 1,389.9 | 110.00 - 117.00 | 114.60 |  |
| LIVE DELIVERED                                    | 1,472  | 63.5 | 1,200 - 1,450 | 1,352.3 | 113.00 - 117.25 | 116.00 |  |
| DRESSED DELIVERED                                 | 6,154  | 63.1 | 744 - 984     | 847.7   | 180.00 - 185.00 | 182.29 |  |
| DRESSED FOB                                       | 787    | 63.6 | 816 - 896     | 870.0   | 180.00 - 183.00 | 182.07 |  |
| <b>DAIRYBRED STEER/HEIFERS: LIVE FOB</b>          |        |      |               |         |                 |        |  |
| Over 80% Choice                                   | 169    | 60.5 | 1,450 - 1,500 | 1,479.3 | 90.00 - 94.50   | 92.55  |  |
| 65 - 80% Choice                                   |        |      | -             |         | -               |        |  |
| 35 - 65% Choice                                   |        |      | -             |         | -               |        |  |
| 0 - 35% Choice                                    |        |      | -             |         | -               |        |  |
| Total all grades                                  | 169    | 60.5 | 1,450 - 1,500 | 1,479.3 | 90.00 - 94.50   | 92.55  |  |
| <b>DAIRYBRED STEER/HEIFERS: DRESSED DELIVERED</b> |        |      |               |         |                 |        |  |
| Over 80% Choice                                   |        |      | -             |         | -               |        |  |
| 65 - 80% Choice                                   | 64     | 59.5 | 779 - 779     | 779.5   | 152.00 - 152.00 | 152.00 |  |
| 35 - 65% Choice                                   |        |      | -             |         | -               |        |  |
| 0 - 35% Choice                                    |        |      | -             |         | -               |        |  |
| Total all grades                                  | 64     | 59.5 | 779 - 779     | 779.5   | 152.00 - 152.00 | 152.00 |  |
| <b>MIXED STEER/HEIFER/COWS: LIVE FOB</b>          |        |      |               |         |                 |        |  |
| No Reportable Trade.                              |        |      |               |         |                 |        |  |
| <b>MIXED STEER/HEIFER/COWS: DRESSED DELIVERED</b> |        |      |               |         |                 |        |  |
| Over 80% Choice                                   |        |      | -             |         | -               |        |  |



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|------------------|----|------|-----------|-------|-----------------|--------|--|
| 65 - 80% Choice  |    |      | -         | -     |                 |        |  |
| 35 - 65% Choice  | 40 | 61.7 | 833 - 833 | 833.0 | 179.00 - 179.00 | 179.00 |  |
| 0 - 35% Choice   |    |      | -         | -     |                 |        |  |
| Total all grades | 40 | 61.7 | 833 - 833 | 833.0 | 179.00 - 179.00 | 179.00 |  |

## Negotiated Grid Base Price Sales: Final Net Prices To Be Determined Later And Shown On The LM\_CT109 Formulated Purchases Report

(Includes all transactions regardless of delivery day)

|                                               | Head<br>Count | Wtd Avg<br>Dress Pct | Avg Wt<br>Range | Wtd Avg<br>Weight | Price<br>Range  | Wtd Avg<br>Price |
|-----------------------------------------------|---------------|----------------------|-----------------|-------------------|-----------------|------------------|
| <b>STEERS: LIVE FOB</b>                       |               |                      |                 |                   |                 |                  |
| No Reportable Trade.                          |               |                      |                 |                   |                 |                  |
| <b>STEERS: DRESSED DELIVERED</b>              |               |                      |                 |                   |                 |                  |
| Over 80% Choice                               | 308           | 63.2                 | 819 - 882       | 845.7             | 177.00 - 186.00 | 183.79           |
| 65 - 80% Choice                               | 160           | 62.1                 | 859 - 937       | 900.0             | 177.00 - 182.00 | 179.56           |
| 35 - 65% Choice                               |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                                |               |                      | -               |                   | -               |                  |
| Total all grades                              | 468           | 62.8                 | 819 - 937       | 864.3             | 177.00 - 186.00 | 182.35           |
| <b>HEIFERS: LIVE FOB</b>                      |               |                      |                 |                   |                 |                  |
| No Reportable Trade.                          |               |                      |                 |                   |                 |                  |
| <b>HEIFERS: DRESSED DELIVERED</b>             |               |                      |                 |                   |                 |                  |
| Over 80% Choice                               | 350           | 62.7                 | 750 - 825       | 781.2             | 182.00 - 187.00 | 183.76           |
| 65 - 80% Choice                               | 38            | 62.0                 | 868 - 868       | 868.0             | 185.00 - 185.00 | 185.00           |
| 35 - 65% Choice                               |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                                |               |                      | -               |                   | -               |                  |
| Total all grades                              | 388           | 62.6                 | 750 - 868       | 789.7             | 182.00 - 187.00 | 183.88           |
| <b>MIXED STEER/HEIFERS: LIVE FOB</b>          |               |                      |                 |                   |                 |                  |
| No Reportable Trade.                          |               |                      |                 |                   |                 |                  |
| <b>MIXED STEER/HEIFERS: DRESSED DELIVERED</b> |               |                      |                 |                   |                 |                  |
| Over 80% Choice                               | 1,180         | 63.0                 | 734 - 885       | 823.8             | 176.00 - 185.00 | 182.18           |
| 65 - 80% Choice                               | 42            | 63.5                 | 873 - 873       | 873.1             | 187.00 - 187.00 | 187.00           |
| 35 - 65% Choice                               |               |                      | -               |                   | -               |                  |
| 0 - 35% Choice                                |               |                      | -               |                   | -               |                  |
| Total all grades                              | 1,222         | 63.1                 | 734 - 885       | 825.5             | 176.00 - 187.00 | 182.34           |
| <b>ALL BEEF TYPE STEERS AND HEIFERS</b>       |               |                      |                 |                   |                 |                  |
| LIVE FOB                                      |               |                      | -               |                   | -               |                  |
| DRESSED DELIVERED                             | 2,078         | 62.9                 | 734 - 937       | 827.6             | 176.00 - 187.00 | 182.63           |
| <b>DAIRYBRED STEER/HEIFERS: LIVE FOB</b>      |               |                      |                 |                   |                 |                  |



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No Reportable Trade.

### DAIRYBRED STEER/HEIFERS: DRESSED DELIVERED

|                  |     |      |           |       |                 |        |
|------------------|-----|------|-----------|-------|-----------------|--------|
| Over 80% Choice  | 351 | 59.7 | 826 - 900 | 858.8 | 150.00 - 153.00 | 150.99 |
| 65 - 80% Choice  | 66  | 58.0 | 800 - 800 | 800.0 | 148.00 - 148.00 | 148.00 |
| 35 - 65% Choice  |     |      | -         |       | -               |        |
| 0 - 35% Choice   |     |      | -         |       | -               |        |
| Total all grades | 417 | 59.4 | 800 - 900 | 849.5 | 148.00 - 153.00 | 150.52 |

### MIXED STEER/HEIFER/COWS: LIVE FOB

No Reportable Trade.

### MIXED STEER/HEIFER/COWS: DRESSED DELIVERED

No Reportable Trade.

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