



Organic Dairy Fluid Overview

Agricultural Marketing Service
Dairy Market News

Report 22

May 30, 2025

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Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During April 2025, organic whole milk utilization totaled 20.26 million pounds, up from 19.53 million pounds in April the previous year. The butterfat content, 3.32 percent, is up from 3.27 a year ago. The utilization of organic reduced fat milk, 15.59 million pounds, decreased from 16.15 million pounds a year ago. The butterfat content, 1.49 percent, increased from 1.48 percent the previous year.

The Agricultural Marketing Service (AMS) reported March 2025 estimated fluid product sales. The U.S. sale of total organic milk products was 257 million pounds, unchanged from the previous year. From the start of the year through March the U.S. sale of total products was 774 million pounds, and up 3.1 percent year-to-date. Organic whole milk sales, 143 million pounds, rose 4.2 percent compared to a year earlier and increased 7.1 percent year-to-date. Reduced fat milk (2%) sales were 81 million pounds, down 0.3 percent from the previous year but up 4.4 percent year-to-date. Fat free milk (skim) sales, 10 million pounds, decreased 13.0 percent from the previous year, and declined 8.9 percent year-to-date.

A table containing the estimated total U.S. sales of organic fluid milk products for January 2025, with comparisons can be found at: <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>

The March 2025 European organic milk average pay price increased in Austria, Germany, and Bavaria compared to February but decreased in France. The average pay price in March 2025 was up from a year ago in Austria, France, Germany, and Bavaria.

Additional information is shown at: <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>

A large Dutch organic milk processor announced that the guaranteed price for organic farm milk in June 2025 is 66.50 EUR/100kg (\$75.43 USD), down 0.50 euros from May 2025. The processor stated markets remain positive, but the prices are decreasing in response to the correction made in May. They further note a seasonal discount is present for the organic milk price for June. The guaranteed organic price applies to 100kg of milk with standard contents protein (3.58%), fat (4.45%), and lactose (4.53%). The amounts apply to an average supply of 550,000 kg of milk annually.

A cooperative announced their June organic milk pay price in the UK was unchanged from the previous month, 58.01 pounds (\$78.27 USD) per liter. The cooperative stated in the announcement across the globe milk supplies continue to increase and retail sales are steady. They further noted markets for commodities and organic milk are stable.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$140.71 per hundredweight, compared to an average price of \$156.09 per hundredweight for the top 10 conventional cows. The average weight for the top 10 conventional cows was 1477.5 pounds compared to 1290.5 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$125.60 per hundredweight with an average weight of 1155.42 pounds, while the overall price for conventional cows auctioned was \$130.71 per hundredweight with an average weight of 1279.83 pounds.

Compared to last period, organic feed corn trade is active with moderate to good demand. Organic corn traded 66 cents higher delivered elevator with forward contracts set to deliver Q2 2025 through Q1 2026. Cash bids are increasing for corn, soybeans, and wheat as supplies tighten. Organic feed soybean trade activity is light with moderate demand. Soybeans sold 19 cents higher delivered elevator with forward contracts delivering Q2 2025 through Q4 2025. Organic soybean meal sold 33.24 higher FOB the crush facility. The next report will be published Wednesday, June 11, 2025.



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